

Michael Keir

Principal

COMMERCIAL & CORPORATE

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Michael specialises in the areas of commercial, corporate, mergers and acquisitions, health industry, rural law and property development. Advising in these areas requires an appreciation of the commercial reality involved in each particular transaction, which Michael's business sense and extensive experience allows him.

Areas of Practice

- Commercial and Corporate
- Business
- Property
- Health Industry
- Agribusiness

Michael has over 20 years experience advising clients in a wide range of commercial transactions and activities, some examples include:

- **Mergers and Acquisitions** representing a consortium of entities who were successful in acquiring Stanbroke Pastoral Company (\$530M), Colonial (\$220M). The sale of marine and leisure activity companies, including ferries and terminals, museum, beach resorts. The sale of marine barge services and property (N.T.), Sale of engineering and mining service companies.
- **Corporate structuring and general commercial advice** in a wide range of small to medium enterprises relating to corporate, partnership and joint venture establishment, operation and dissolution, corporate fundraising, unregistered managed investment schemes, supply contracts, employee share options, business sales and acquisitions, dealings on behalf of and against receivers, administrators and liquidators, in industries such as a agribusiness, aviation, gas, veterinarian, education, petroleum, quarrying, mining, construction, hospitality, and National sporting clubs. Establishment of indigenous corporate entities.
- **Property law advice** from conceptual and purchase stage through to complex body corporate and building management structuring, construction, liquor and gaming, sale, lease and land tenure including:
 - Residential - Mirvac Mariners Peninsula stages 1, 2, 3 and 4, Dalgety Tower; Sandals, The Beach Magnetic Island, Central stages 1 and 2;
 - Mixed Use Resort Developments - Sea Temple Palm Cove; Sea Temple Port Douglas; Coconut's Resort Port Douglas; Sea Temple Golf and Country Club; Blue on Blue Apartments and Marina;
 - Commercial – Tropical Arcade (Cairns), Rapitis plaza (Gold Coast), Australian hotel, cattle feedlots, P-12 school site acquisition in stages linked with construction (St Peters Lutheran Springfield), Service Stations (Tropic Caltex).
- **Health advice** on the legal documentation supporting a research program being undertaken in Indonesia involving human subjects with parties involved in the project located in Australia, Canada, Indonesia and England. Being a member of an Advisory Board for a well established health service provider operating in the NDIS environment.
- **Agribusiness advice** in relation to the sale, purchase and leasing of cattle, cane and crop farming properties, share farming agreements, agistment agreements, stock management agreements, tenure issues and succession planning matters.
- **Corporate Governance and Probity advice** as a probity advisor for a Government Owned Corporation during a tendering process involving the redevelopment of marine industries and boating facilities (\$80M), and a separate tendering and procurement process for a complex and sensitive environmental impact statement.



Qualifications and Memberships

- Admitted as a Solicitor of the High Court of Australia, 1997
- Admitted as a Solicitor of the Supreme Court of Queensland, 1996
- Admitted as a Solicitor of the Supreme Court of the Northern Territory of Australia, 2007
- Bachelor of Laws (Hons), James Cook University, 1994
- Bachelor of Commerce, James Cook University, 1993
- Member, Queensland Law Society
- Member, North Queensland Club